

SELLING YOUR HOME | Roadmap



1 Select a Real Estate Agent

2 Analyze Data during Listing Consultation

3 Prepare for Listing (photos, floor-plan, etc.)

4 List Home (Open house, feedback)

5 Receive and Review Offers

6 Negotiate Terms

7 Accept the Contract

INSPECTIONS

Conduct Inspections

Resolve Any Issues

FINANCING

Credit Verification & Underwriting

Appraisal

Insurance

Loan Approval

TITLE / ESCROW

Earnest Money Deposit

Conduct Title Search

8 Prepare Funding and Utilities Transfer

9 Close on the Property

10 Achieve the Sale!

